

## Broadband case study – Emma Iller

### IT consultant now able to explore new business opportunities



*Emma Iller is a freelance IT consultant who offers consultancy, training and support services to the SME market.*

*In order to maintain her existing customer base and develop her business, Emma needed high speed connectivity at home in Aird Uig.*

*Her goals for Connected Communities' high speed broadband were clear:*

- **Speed and reliability**
- **Positive business benefits**
- **Return on Investment**
- **New business opportunities**

**Emma Iller: "Broadband is making my business more efficient."**

#### BUSINESS USERS

##### CONNECTED COMMUNITIES

Western Isles Enterprise

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#### CONSUMERS

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#### Outcomes delivered by Connected Communities broadband

- **Improved business efficiency and productivity**
- **Ability to work from home**
- **Significant savings on business travel**
- **Competitive edge**
- **Better service to customers**
- **Development of new business opportunities**

#### What Emma says...

**Emma Iller: "Connected Communities broadband has given me much more opportunity to work from home. Dial up just wasn't feasible for a lot of what I do, so I would spend a lot of my time driving into Stornoway to get high speed internet access.**

**"Much of my work I can now do remotely in Aird Uig, and much faster than with dial up which was really too slow. Broadband has opened up a whole lot of new ideas for me to explore. It has definitely helped retain existing contracts, but what I really want to look into now, which I couldn't before, is running remote helpdesk services from home.**

**"I am also saving on business travel, which is good for the environment, and being more productive without a two-hour round trip to town."**

*Keywords: Remote working, IT support, bandwidth, new business opportunities*

**Now consumers can enjoy the power & speed of the Connected Communities wireless broadband network by signing up with Hebrides.net**